

Career Progression in the Arboriculture Industry



CHALLENGE

Before working with Marc Doyle Treework, Kyle worked for another arborist company in Hamilton for six years.

Although he enjoyed his time there, he was ready for a change and wanted to work with an organisation where his values aligned with theirs.

The slogan "Mindful Arboriculture" from Marc Doyle Treework was eye-opening for Kyle, encompassing the ideal definition of what an arborist should be.



SOLUTION

After meeting with Chris and discussing career progression within the business, Kyle joined the team on the 12th of May, 2021.

Kyle was an arborist team leader for the first year, managing teams on various tree work sites. He also learned how to use and improve our processes and systems. In addition, he perfected his pruning skills.

After understanding the business and how it works, Chris started training Kyle in sales and working closely with Dan, managing operations.



OVERVIEW

Kyle Hallett

- Employment: Sales & Client Relationships and Arborist Team Leader
- Industry: Arboriculture
- Location: Hamilton, New Zealand
- Start date: May 2021





BENEFITS

In Kyle's eyes, the team culture is one of the most considerable values of working for the business. Everyone is great, respectful, positive and helpful.

Marc Doyle Treework takes pride in completing quality tree work for residential clients. As a result, receiving instant positive feedback when you complete a job is a significant moral boost for Kyle.

Furthermore, working in sales is still very rewarding since he can apply his arboriculture knowledge learnt over the years by helping clients and finding solutions to their tree-related problems.

Kyle's weeks are separated between quoting and working on the tools. Therefore, he still plays an active role as a team leader, continues developing relationships with the team and keeps fit while climbing trees.

He also appreciates the flexibility during the day while quoting. He can then go home for lunch, spend time with his young kids, and pick up his son from the daycare, alleviating his partner's day-to-day responsibilities.



"Whenever you complete a job, ask yourself, could I have done that any better? Always keep challenging yourself to be better."



KYLE'S FUTURE WITH MDTW

2023 looks busy and full of new challenges for Kyle! He looks forward to building solid relationships with clients and stakeholders.

In addition, he wants to develop his sales and leadership skills this year and improve his computer skills since it's a big part of the role.

